

Cutting, Overwriting, Erasing, Fluid painting and use of Lead Pencil will earn no marks.
 Write answer of the Question No.1 and 2 on this sheet and handover it to the supervisory staff of examination within first 35 minutes.

Time Allowed: 35 Minutes

(OBJECTIVE PART)

Max. Marks: 32

**Sign of
 Supdt.**

1- a) Encircle the correct answer:

1x4

- i) According to Bandura, One is socialized by:
 - a) Punishment
 - b) Observation
 - c) Food
 - d) Reward
- ii) The theory which suggests that people learn attitudes by observing their own behaviour is _____.
 - a) Operant Conditioning
 - b) CR
 - c) Self Perception
 - d) Vicarious Learning
- iii) Prejudice is most likely to develop as a way of Justifying.
 - a) Group Polarization
 - b) Social Traps
 - c) Mirror-Image Perception
 - d) Social Inequalities
- iv) Which of the following Psychologists is associated with Cognitive Dissonance Theory?
 - a) Cannon
 - b) Festinger
 - c) Maslow
 - d) Zuckerman

b) Encircle True or False:

1x4

- i) Anonymity has been shown to increase Conformity. **True / False**
- ii) A social norm is the unwritten rules of the Community. **True / False**
- iii) An approving comment made by a boss to this employee is an example of Primary Reinforcement. **True / False**
- iv) Milgram developed the “Overload Theory” of Crowding. **True / False**

c) Fill in the blanks meaningfully:

2x4

- i) Negative behaviour toward or negative treatment of members of a particular group is known as _____.
- ii) _____ leadership style tends to produce the most satisfied members.
- iii) Stanley Milgram’s Classic Experiment in Social Psychology is most closely associated with _____.
- iv) The method of Summated Ratings refers to _____ Scales.

(Continued Overleaf)

2- Write short answers of the following questions:

8x2

i) Define Re-SOCIALIZATION.

ii) NEGATIVE FEEDBACK.

iii) NON VERBAL COMMUNICATION

iv) INTRINSIC MOTIVATION

v) HALO EFFECT

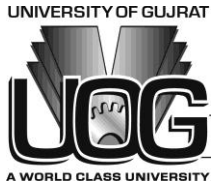
vi) What is meant by FACIAL EXPRESSION?

vii) STEREOTYPE IDEAS

viii) INTERPERSONAL ATTRACTION

Total Marks: 32+68 = 100

Pass Marks: 40%



(M.A/M.Sc Part-I)

Roll No: _____

(Psychology)

Social Psychology

Time Allowed : 2:25 hrs
Max. Marks : 68

Attempt any **FOUR** Questions. All questions carry equal marks

SUBJECTIVE PART

- 3- Define SOCIAL PSYCHOLOGY. Discuss the Similarities and Differences between Social Psychology and two other related disciplines. 17
- 4- Explain the following: 9,8
- i) PRIMARY AND SECONDARY SOCIALIZATION.
 - ii) AGENTS OF SOCIALIZATION
- 5- What is GROUP? Discuss the Phenomenon of Social Facilitation and Crowding. 5,12
- 6- What is the Role of INTERPERSONAL ATTRACTION in the Formation of Love Relationship? Elaborate your answers with relevant research. 17
- 7- Differentiate between INGROUP and OUTGROUP.
And also discuss how decisions are taken in in-group and out-group? 5,12
- 8- Define SELF, SELF ESTEEM and SELF EFFICACY. Why does Pro-Social Behaviour occur? 10,7

M.A/M.Sc-I(13/A) (Psy-VI)